



# Janos Kertesz

**owner and founder**

UniConnect Hungary

<http://www.UniConnectHungary.com>



## Bilateral Meetings

- 14:00p.m. - 17:00p.m

### Description

UniConnect Hungary Ltd. is a business development agency providing services for European SME companies in order to help them doing business in Hungary easier, more effectively and profitable.

### Organization Type

Company

### Organization Size

1-10

### Email

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### Country

Hungary

### City

Cegléd, Virag utca 11/A [Google map](#)

### Areas of Activities

## ICT Industry

## Research and Development, Project Partnership

### Offer

## Outsourcing projects for IT companies

UniConnect Hungary Ltd. is a business development agency searching for outsourcing opportunities for IT companies.

Please contact me if you are interested.

**Keywords:** software development   outsourcing

**Cooperation Offered**

## **1. Outsourcing co-operation**

Offer

### **Market entry service**

UniConnect Hungary Ltd. is a business development agency which offers market entry services to its clients which wants to start sales operation in Hungary.

The services provided by UniConnect are the following:

#### **1. Market research**

- Free information about your potential clients or partners in Hungary
- Detailed database about your target segment
- Primary and secondary market research based on your requirements

#### **2. Initial sales activity**

- Document translation
- Sending brochures to potential clients or partners
- Contacting companies
- Follow-up calls
- Weekly and final report

#### **3. Business matchmaking**

- Organizing meetings with your potential clients or partners
- Coordinating the agenda
- Professional support during and after meetings

Please contact me if you are interested.

**Keywords:** sales market research distribution

**Cooperation Offered**

#### **1. Sales / Distribution**